

# California Real Estate Course Guide

Welcome to Kaplan's Real Estate Licensing Program. This how-to guide was created to assist you in navigating your licensing study program and preparing you for the state licensing exam.

**Note: This syllabus is a website. Please bookmark this page for easy access in the future.**

**To return to the LMS, simply click on the tab where it is already open.**

## Important Announcements



Kaplan Real Estate Education - LEARN Welcome Video



Welcome to Kaplan Real Estate Education

## Welcome



**KAPLAN**

## **Commitment**

### ***Your Road Map To Success***

#### **WATCH THE COMMITMENT VIDEO**

Within 14 days of enrolling, watch the video in the Kaplan commitment course and complete the final exam.

**1**

**2**

#### **COMPLETE THE PROGRAM**

Complete all required courses and exam prep.

#### **TAKE YOUR STATE EXAM**

Sit for the State exam within 30 days of completing the program (some states may allow more time).

**3**

**4**



#### **SUBMIT THE KAPLAN COMMITMENT FORM**

If you don't pass, fill out the Kaplan Commitment form within 7 days of taking and not passing the State exam to receive a personalized meeting with an instructor.

## FOLLOW THE STUDY PLAN

Engage with the study plan created for you and attend all scheduled meetings.

**5**

**6**

## RETAKE YOUR STATE EXAM

Take the State exam for the second time within 30 days of your one-on-one meeting.

### The Kaplan Commitment\* – Achieve Success with Kaplan's Real Estate Licensing Program

At Kaplan, we're committed to your success. With our proven program and your dedication, you'll have everything you need to complete your education, pass your state exam, and start your real estate career. We're confident that you'll pass your state exam the **first time**. If not, we'll help you pass at no additional cost. *\*Kaplan Commitment applies to course purchases on or after 8/26/24.*

#### Kaplan's Commitment to You:

- **Ongoing Support:** If you don't pass your state exam, Kaplan will continue to provide personalized assistance at no cost.
- **Personalized Study Plan:** Our instructors will create a study plan based on your strengths and areas for improvement, ensuring you're fully prepared.
- **Access to Resources:** You'll keep access to Kaplan's exam prep tools and expert instructors for up to 18 months (varies by state).

#### Steps to Qualify for Kaplan's Commitment Offer:

1. **Watch the Commitment Video** (See The Kaplan Commitment course in the LMS)
  - Within **14 days** of enrolling, watch the video and complete the final exam.
  - Look for the green checkmark next to the second image in your course as confirmation.
2. **Complete the Program**
  - Finish all required courses and exam prep materials.
3. **Take Your State Exam**
  - Sit for the State exam within **30 days** of completing the program (some states may allow more time).
  - If you pass, you do not need to complete any more steps.

- Fill out the Kaplan Commitment Request Form (See The Kaplan Commitment course in the LMS) **within 7 days** of taking and not passing the State licensing exam to schedule a personalized meeting with an instructor.

#### 5. Follow the Study Plan

- Engage with the study plan created by your instructor and attend all scheduled meetings.

#### 6. Retake Your State Exam

- Attempt the state exam again within **30 days** of your one-on-one meeting.

## Important Information Before You Begin



### Legal Name

- Please verify that you have registered using your full legal name (First, Middle, Last), as it appears on your driver's license or passport, to ensure the accuracy of your certificates of completion upon passing your final exam(s).
- If you did not register using your full legal name, please contact Customer Support to update your information **PRIOR** to taking your final exams and applying for your state exam.
- **If the name on your Kaplan certificate of completion does not match your legal identification, the Department of Real Estate may return your state exam application to you.**

### California Final Exam Wait Periods

Licensing courses approved by the Department of Real Estate (DRE) require a student to study each course purchased a minimum of 18 days from the date of enrollment/access to course material. Please see an example below:

A student who is enrolled in a salesperson licensing package can take their final exams as follows:

- Real Estate Principles – 18 days from the date of enrollment.
- Real Estate Practice – 36 days from the date of enrollment.
- Legal Aspects of Real Estate – 54 days from the date of enrollment.

The above example illustrates the **minimum** amount of time necessary to complete all three-course final exams. **However, your enrollment access period is valid for six months from the date of purchase.** Please keep the mandatory wait periods in mind when planning your study schedule.

### Accessing the Learning Management System (LMS)

You will access your study program through your **Learning Management System** account, which houses all of your online course assets. Depending on the package purchased, this is where you will access live online classes and OnDemand videos, locate course material, take final exams, and complete exam preparation activities. When accessing the LMS for the first time, you will be required to set up your account password. **Please refer to the Online Access email you were sent upon enrollment for the link to set up your account.**

## 1. **Complete the 135-hour Licensing Courses and Exams**

- Successfully complete the courses and final exams in your package
  - Real Estate Principles: 45 credit hours
  - Real Estate Practice: 45 credit hours
  - One additional DRE-approved course – Legal Aspects of Real Estate: 45 credit hours

## 2. **Submit your Salesperson Exam/License Application, including Fingerprinting and Background Check**

- Schedule your licensing exam with the Department of Real Estate (DRE).
  - You must have all three course completion certificates showing you have passed the Kaplan final exams to apply for the state exam.
  - You must successfully pass the exam within 2 years of the date the application is submitted or the application and fee will expire.

## 2. **Take the California Salesperson Licensing Exam**

- The State exam is administered by the Department of Real Estate in person at one of 5 locations (Sacramento, Fresno, Oakland, La Palma, or San Diego).
- The California State Exam is a 150-question, multiple-choice exam, timed exam (3 hours). To pass, you will need a score of 70%.
- Prepare for exam day by enrolling in our [Exam Prep Course](#).

## 4. **Pass your State Exam and receive your Real Estate License**

- A Salesperson is licensed to act on behalf of a broker and may not act as an independent real estate agent. A salesperson may only work for one broker in California at a time.
  - Consider finding a Broker early in your licensing process.

## Contact Us



## Additional Resources



[Kaplan Real Estate Education](#)

[Kaplan Terms and Conditions](#)

[California Department of Real Estate \(DRE\)](#)

[DRE Exam Site Information](#)

[Kaplan's Continuing Education Courses](#)

[Kaplan Professional Development Courses](#)

[Kaplan Real Estate Career Toolbox](#)

## Course FAQs

